



@ yatinraul123@gmail.com

+86 15690123853 / +91 9819899527

ABOUT ME

"An International Sales Consultant with 3+ years Experience in Selling Roll forming machines from China to Mexico, Canada, Chile, United Arab Emirates, Europe and Asia with proven record.

EDUCATION

IES JUNIOR COLLEGE 2009-2011 -INDIA

Commerce

BACHELOR OF MANAGEMENT STUDIES, 2011-2014, MUMBAI-INDIA

Specialization in Digital and International Marketing

SKILLS

Digital Marketing	<div><div></div></div>
Alibaba	<div><div></div></div>
M-I-C	<div><div></div></div>
Microsoft	<div><div></div></div>
Website Handling	<div><div></div></div>
Media accounts	<div><div></div></div>

YATIN RAUL

**INTERNATIONAL SALES
CONSULTANT**

EXPERIENCE WORK

**INTERNATIONAL SALES CONSULTANT-
JCX BGI**



China | Since August 2019

§Managing all International Sales (Asia, Europe& Africa) etc.

§Developing the Market(New and existing customers)

§Developing quotes and proposal for clients.

§See the samples are ready with in time-frame.

§Managed call reports(contacted customers).

§Enhanced the sales 50% using Digital Marketing Tools.

§Managing the all things for market (Export policy, Documents and Government Import Department.

§Short -term and long term Business plan, sales approaches and strategies.

SURYODAY STATIONERY AND XEROX INDIA AS SALES COORDINATOR

India| Jan 2018- May 2019



- Client Coordination
- Give Product Knowledge to Customers
- Generating New sales Leads
- Follow-up for Payments.

APPLEONE HR RECRUITER AS A CO-ORDINATOR AND SOCIAL MEDIA BUSINESS DEVELOPMENT EXECUTIVE

United Arab Emirates | Feb 2017 - Jan 2018



- Client Coordination.
- Accessing Job portals for Recruitment.
- Arranging Personal Interviews with clients.
- Taking Care of Visa Process.
- Personal Assistant to CEO.
- Maintaining Data.
- Meeting Clients for Business Development.
- Handholding Candidates till Joining Process.
- Coordinating with Travel Agencies and Government Embassy for overall Visa Process.
- Handling Social Media Accounts