

# **UMESH SARASWAT**

7999054952 33 years, Male Pimple Gaurav Pune- 411061 umesh.saraswat88@gmail.com

## **Work Experience**

ICICI prudential life insurance

Mar, 2014 - Aug, 2016

▶ B2C

**BT INFOTECH** 

Sep, 2016 - Dec, 2021

**Business Development officer** 

▶ Insurance,Business loan,Home loan, Personal loan,Corporate tie-ups.

### Education

College, PGDM

PUNE Mar, 2011 – May, 2013

IIMS

Marks/CGPA: 68

College, BCA

Bhopal

Jul, 2007 - Jun, 2011

Barkatullah University Bhopal

Marks/CGPA: 65

Bhopal

Mar, 2006 - Feb, 2007

Diploma , DCA Bhoj Open University Marks/CGPA: 65

Certificate, IIFTC

Noida

Mar, 2021 - Feb, 2022

Indian Institute of Tourism & Travel Management

Skills

Digital marketing, PowerPoint, email tayping, bike riding, traveling.

### **Achievements**

▶ Sales executive with 7+ years of experience driving profitability through strategic growth, leading teams and quality

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- ▶ control. Fiercely competitive in my approach to acquire business, and able to handle complex situations from a strategic perspective. Presently seeking a leadership position with a market leading, high growth company that offers opportunities for advancement into sales management
- ▶ I hereby declare that all the information furnished by me is true to the best of my knowledge.

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