

RESUME

Shubham Siddheshwar Parihar
M.Sc. Biotechnology
Contact: -9922510708
Email: - pariharshubham033@gmail.com

S/o Siddheshwar Parihar
At Muradpur Post Bharosa
Chikhli District Buldhana
Pin code: - 443201

CAREER OBJECTIVE

To work in an organization with a professional work driven environment where I can utilize and apply my knowledge, skills which would enable me to grow while fulfilling organizational goals.

ACADEMIC QUALIFICATION

Qualification	School/College	Board/University	Academic year	Percentage/ CGPA
M.Sc. Biotechnology	Shivchhatrapati College Aurangabad	Dr. BAMU Aurangabad	2021	81.5 %
B.Sc. Agricultural Biotechnology	College of Agri. Biotechnology Ahemednagar	MPKV Rahuri	2018	7.08 CGPA
HSC	Sahakar Vidya Mandir Buldhana	Amravati divisional Board	2014	61.08 %
SSC	Adarsh Vidyalay Chikhli	Amravati divisional Board	2012	77.40 %

EXPERIENCE

 Deputy Branch Manager (Nov 2022-Till now)

Employer- ICICI Bank Ltd (Chikhli Gujrat)

Job Profile-

Achieve annual targets for branch set in AOP (Annual operative plan) Make action plan and strategize to get profit through branch operations and cross sell Keep up to date with product to provide suitable advice to the customers Reduce the waiting time for customers in branch Increase the customer satisfaction Know the value bankers (VBs) productivity and revenue generation. Ensure smooth functioning of the branch and follow banking norms Responsible for monitoring business, compliance and operations Responsible for taking decisions that are cost effective and generate revenue Monitor the branch sales targets and strategize to acquire new accounts and expand existing accounts by offering various financial products and services to the customer Perform leadership role Discipline, positive attitude, delegation of work in a right manner Knowledge of the product, process and compliance.

 Management trainee (Jan 2022-Sep 2022)

Employer- Bharat serums and vaccines Ltd Mumbai

Job profile-

- Analysis of samples comes to Quality check such as Protein test, Osmolality, Moisture content by KF Titrator, HIV, HCV Test by ELISA, PCR, pH analysis, etc. Check the reports and reporting, filling logbooks and all documentations. Update data in excels, E-mails and browsing.

 Business Associate Manager (Aug 2019-Jan 2022)

Employer- Reliance General Insurance (Parbhani Maharashtra)

Job Profile-

- Created managed and executed business plan and communicated company vision and objective to motivate team as a Team leader.
- Coordinated team schedules to keep work properly during busy periods.
- Executed business by doing social marketing and awareness to people to buy our crop insurance and scheduled meetings with our surveyors to identify business obstacles, establish financial goals and tailor Insurance policy in the market.
- Upcoming and outgoing budget analysis and coordination with government officials for farmer welfare.

Collection of data in the excel format for future study, Emailing and reporting to our company.

- As a Management Trainee, doing different analysis to check the product quality by using different equipments such Osmometer, pH meter, RT PCR, UV spectrophotometer, KF Titrator, ELISA, etc.
- As a business Associate manager, Business Administration, Business development, Employee training, staff management, Resource allocation.

- Attended two days State Level Workshop on Advanced Instrumentation and Analysis Techniques at Vidya Pratishthan's Arts, Science and Commerce college, Baramati on 3rd and 4th February, 2017.
- Presented Poster in "University Level Science Exhibition" in the category Science Undergraduate held at Shivchhatrapati College of Science, Aurangabad on September 14, 2019.
- Attended Two Days National Seminar for Students on Current Advances and Challenges in Agricultural held on 7th March 2017 to 8th March 2017 Jointly Organized by Department of Biotechnology, Ministry of Science and Technology, Government of India and College of Agricultural Biotechnology, Loni.

COMPUTER PROFICIENCY

Familiar with handling instruments and equipment Thermocycler machine, ELISA, UV, Osmo, etc. Having command on MS Office such as Excel in which doing Pivot Table, complete sheet preparation, index match, VLOOKUP, calculation sheets, Advance conditional formatting, Mailing, browsing, etc. Also arrange meetings, business analysis and problem solving.

MS Word
MS Excel
MS Power-point
Web browsing
Emailing

PERSONAL PROFICIENCY

Good Communication
Good speaker and listener
Quick learner
Self-Motivated
Smart worker
Critical Analyzer

PERSONAL DETAILS

Date of Birth- 29 March 1995
Language Known- English, Hindi, Marathi
Gender- Male
Nationality- Indian
Marital Status- Unmarried
Interests and hobbies- Writing

DECLARATION

I, Shubham Parihar, do hereby declare that all the above information is true to the best of my knowledge and belief.

Date: -
Place: -

Thanks and Regards
Shubham Parihar