

Curriculums vitae

SENTHIL KUMAR.R
Sutharsanr2002@gmail.com

MB.NO: 7339374540

Permanent Address:

No: 54/24 Bhajanai Koil Street,
Perumbakkam vill, Muthuvedu p.o,
Balachetty Chatram Via
Kanchipuram - 631502.

OBJECTIVE:

To associate professionally with an organization which provides career growth with an objective to accept challenges and work hard towards achieving the goals of the organization.

EDUCATION QUALIFICATION:

BACHELOR OF COMPUTER APPLICATION (2004-2007)

Alagappa University, Karaikudi.

POST GRADUATE DIPLOMA IN COMPUTER APPLICATION

Ict Computer Center, (Associate in Manonmani sundarasan University- Delhi)

HIGHER SECONDARY SCHOOL CERITIFICATE (1999-2001)

St. Columbus Higher Secondary School, Chengalpattu

SENIOR SECONDARY SCHOOL CERITIFICATE (1999)

Royal Matriculation School, Kanchipuram

SKILL SETS

Operating System	:	Windows 95/98&XP.
Application Package	:	Ms-Office, Internet Explorer.
GUI Tools	:	Visual Basic 6.0
Web Tools	:	HTML, DHTML.
Program Languages	:	C, C++

EXPERIENCE:

BUSINESS MODEL: In the field of business processing outsourcing, both entry-level to supervisory positions are available.

FREELANCER'S PROJECT MANAGER:-

FMCG Management Contract

(Period of Project: Jan 2019 to Still Now)

- Keeping track of back-in-stock foreign and domestic products, forecasting product sales, and placing orders accordingly.
- Monitoring product movement and ensuring that all items are in good working order.
- Making sales comparisons and setting goals to meet sales targets.
- Working with buyers and suppliers on issues such as establishing new barcodes, launching new assortments, and checking for aggressive promotions.
- Approaching clients and listening to their complaints and recommendations before fulfilling their needs.
- Weekly sales reports, performance notices, duty reports, seasonal notes, investigative reports, and daily checklists are all examples of reports.
- Conducting meetings with employees in order to motivate them to give their all at work.
- Inventorying the store.

CHOLA GENERAL INSURANCE CO LTD.:-

(Period of Project: Nov 2018 to Jan 2019)

Designation: - Branch Manager

Role: - Banca, Dealership & Agent Development

- Oversee the sales of every branch in the region.
- Analyze sales statistics to develop continuous improvement strategy and take steps to employ new strategies.
- Review the success of each sales account to predict profits and make projections.
- Communicate with clients and sales staff to ensure all issues are resolved quickly and successfully.

RELIANCE GENERAL INSURANCE CO LTD.:-

(Period of Project: Nov 2015 to June 2018)

Designation: - VO Location Manager

Role: - Banca, Dealership & Agent Development.

ICICI LOMBARD GENERAL INSURANCE CO LTD.:-

(Period of Project: August 2014 to Nov 2015)

Designation: - Unit Sale Manager

Role: - VO Location, Banca, Dealership & Agent Development.

IFFCO TOKIO GENERAL INSURANCE CO LTD.:-

(Period of Project: March 2012 to July 2014)

Designation: - Marketing Executive

Role: - Co-operative Bank (Banca) & Agent Development.

LASON INDIA LTD:-

Designation: - **Processor Associate**

(Period of Project: Aug 2005 to May 2011)

As per Role: - Team Leader cum Quality Analysis

As an Online Processor: PHH MORTGAGE

ABOUT MYSELF

- Strong analytical skills and a very good team player
- Looking for challenging opportunities to learn and work
- Good Interpersonal skills and communication skills
- Analysis, positive attitude and self-motivated.

PERSONAL DETAIL:

Date of Birth	:	13 th July 1983
Father's Name	:	Mr. R. Ramachandran
Languages Known	:	English & Tamil
Hobbies	:	Playing Volleyball, Reading Books
Marital Status	:	Married

I here by declare that the information furnished above is true to the best of my knowledge.

KANCHIPURAM

SENTHILKUMAR.R