

SANTOSH KUMAR PANDEY

C/O- Raghuraj Pandey , VILL - Chini mill , po- Gajadhar ganj , DIST - Buxar ,

PIN CODE- 802103 , (BIHAR) Phone no - 9572490336 , 8340555627

Email: kumarsantoshpandey1976@gmail.com

Objective

Seeking challenging assignments in Sales & Marketing / operations preferably in the development sector with a reputed organization.

Relationship Manegement

- Liaison with Agricultural departments, etc for the smooth functioning of overall operations.
- Coordinate with customers to communicate the product, pricing and building brand image.
- Coordination with corporate retailers such as ITC, Cargill and Hydric Farm Inputs for supply, display and active promotion of our company's products.
- Focus on customer satisfaction by handing customer feedback and minimizing customer Grivevances.

Synopsis

More than 04 years of experience in Sales & Marketing operations, Team Management .

- Currently working with Dhanuka Agritech Limited. at Patna handling sales and marketing of agrochemicals, seeds and bio-fertilizers.
- An excellent planner with proven abilities in accelerating growth, developing and implementing promotional campaigns and generating highest customer loyalty levels.
- Holds the distinction of exploring new markets in the rural areas & establishing distribution networks for escalating turnovers & achieving desired goals.
- Exceptional skills in communication, presentation with demonstrated abilities in driving team efforts to achieve goals.

Work Experience:

Career Path

Key Responsibilities

Handled marketing operations in the buxar , ,Sasaram ,kudra (Bihar) .

Sales & Marketing

DHANUKA AGRITECH LIMITED

Designation worked as sales officer from two year

Headquarter: Buxar

Job responsibilities:

Managing , sales boostup.

Academic credentiale

- B.A in the year of 1997
- I.A in the year of 1994
- Matriculation in the year of 1992

Skill Set

Good Working Knowledge of computer.

Personal Details

Date of Birth : 30th December 1976

Address : Raghuraj Pandey Vill.-Chini Mill

Post –Gajadharganj

Dist- Buxar

State- Bihar.

DATE:-

PLACE:-

Signature