

SAMAN SHAH

Sales & Customer Service Professional

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PROFESSIONAL SUMMARY

Results-driven professional with hands-on experience in sales, customer service, and team supervision. Known for strong communication skills, relationship building, and the ability to perform efficiently in fast-paced environments. Actively contributes to business growth through customer satisfaction and operational excellence.

WORK EXPERIENCE

Sales Executive – Bombay Seeds, Mumbai

Feb 2023 – Mar 2024

- Developed and maintained long-term relationships with customers.
- Generated sales leads and followed up on inquiries.
- Assisted in achieving monthly sales targets and customer retention.

Team Member – Tim Hortons

Aug 2024 – Jan 2025

- Delivered excellent customer service in a high-volume environment.
- Ensured cleanliness, hygiene, and compliance with company standards.
- Supported team operations during peak hours.

Supervisor – Freshii

Aug 2024 – Jan 2025

- Supervised daily store operations and team performance.
- Managed opening and closing duties including inventory checks.
- Prepared operational reports and improved workflow efficiency.

EDUCATION

Diploma in Arts & Science Studies (Ongoing) – Camosun College (2026)

High School Diploma – KES College, Mumbai (2023)

KEY SKILLS

Sales & Lead Generation	Customer Service	Team Leadership
Communication Skills	Time Management	Multitasking
Problem Solving	Inventory Handling	Fast-paced Operations