# **ROSHAN PADWAL**

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Om jai seva society, Rathodi village, Malad, Mumbai, India 400095

## **Objective**

Customer-focused individual with a passion for delivering exceptional service. Strong interpersonal skills with a talent for effectively addressing concerns. Committed to improving customer satisfaction and driving positive outcomes.

#### **SKILLS**

MS Excel

Cash handling

**English Typing** 

- Cold Calling

- Data analytics
- MS Office

Customer portfolio management.

## **EXPERIENCE**

ICICI Bank, Palinaka Br. Bandra W **Relationship Manager**/ (portfolio Manager) 04/2024-10/2025

- Grade of Deputy Manager 1 [ DM 1]
- Working as a Bank Cashier for manage daily cash.
- Analyzed market trends and identified potential new customers through research activities.
- · Handling mapped clients for banking products, services, and digital platforms effectively.
- · Resolved client inquiries and issues promptly to ensure satisfaction and retention.

ANSH ENTERPRISES, Chiplun & Khed **Business Development Manager** (Property Dealer) 09/2017-03/2024

- Marketing and sell Owner's house property locally
- · Collaborated with sales teams to create effective outreach strategies and campaigns.
- Managed client relationships to ensure satisfaction and retention of key accounts.
- Developed and implemented strategies to increase sales and market share.

#### **EDUCATION**

- Bachelor of Agriculture from Dr. Balasaheb Sawant Konkan Krishi Vidyapeeth, Dapoli: GPA 69.0%
- MSBSHSE Konkan Division Board HSC (03/2014) GPA: 55.38%

## **CERTIFICATE**

- Computer fundamentals, MS Office and Internet
- Computer Base Typing Course: 40 WPM

#### **INTEREST & HOBBIES**

• Cricket, Content Creation.