

# ROOPESHWAR LOKHANDE

## Area Sales Manager



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Honeywell PG services, Vishwa Prakash apartment, Balewadi, Near Madhuban society, Golden St, Baner, Maharashtra 411045

### CAREER OBJECTIVE:

Looking ahead to a challenging and focused career to combine technical expertise with strong business acumen and operational understanding along with achieving professional success.

### WORKING EXPERIENCE :

#### 3. Europa Foams Pvt. Ltd

Joining : 05<sup>th</sup> Feb 2020  
Designation : Area Sales Manager (**Pune**, Maharashtra)  
Responsibilities : Now I am working According **FMCD**

- Focusing on sales of **Mattresses, Cushions** and **Foam** related products.
- Steering efforts for handling retail, dealers and distributors.
- Following up of Primary and Secondary orders.
- Observing daily sales reports and making plans to grow sales.
- Targeting much more customer and making dealer network in Pune for redundant deliveries to the customer
- Covering: Pune area (Maharashtra)

#### 2. KRPC Enterprises Pvt. Ltd.

Joining : 22<sup>th</sup> June, 2015  
Designation : Regional Sales Manager (MP, MH, GJ)  
Responsibilities : In this Also I have worked According **FMCG/FMCD**

- Focusing on sales of **Kitchen appliances**.
- Handling retail, distributors and dealer.
- Observing daily sales reports.
- Training and motivating the team members and generating business for the company.
- Follow up of primary and secondary orders.
- Achieving sales targets.
- **Products : Stove, Gas Hose pipe, Apron**

#### 1. Luxor Writing Instrument Pvt. Ltd.

Joining : 9<sup>th</sup> April, 2011  
Designation : Sales Executive (Indore, MP)  
Responsibilities : I have worked According **FMCG/FMCD**

- Focusing on sales of **stationery items**.
- Handling retail, distributors and dealer.
- Covering whole MP area.
- Observing daily sales reports.
- **Pen Division – Parker Pen, waterman pan**

**ACADEMIC PROFILE:**

S.N.	STREAM	PASSING YEAR	UNIVERSITY/ BOARD
1	MBA	2011	Barkatullah University, Bhopal, MP
2	BA	2008	Bunelkhand University, Jhansi, UP
3	12 <sup>th</sup>	2005	UP Board
4	10 <sup>th</sup>	2001	UP Board

**COMPUTER SKILLS:**

1. Basic Knowledge of Computer Operating and Tally.
2. Good Typing speed.

**PERSONAL PROFILE:**

Name	:	Roopeshwar Lokhande s/o Mr. Vijay Kumar Lokhande
Gender	:	Male
Date of Birth	:	6 <sup>th</sup> June 1986
Languages Known	:	Hindi, English
Marital Status	:	Single
Nationality	:	Indian
Hobbies	:	Listening Music, Singing.
Strengths	:	<ul style="list-style-type: none"><li>➤ Zeal to learn and excel.</li><li>➤ Attentive towards responsibilities with Honesty &amp; Loyalty.</li></ul>

Place: Pune, MH

Date:

Signature

**ROOPESHWAR LOKHANDE**