

RAJESH ADINATH RAIBAGKAR

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Vijay Nagari, Thane (W) 400607

OBJECTIVE

Experienced Sales manager with over 5 years of working experience and hustling with team to drive exceptional results, by challenging problems at the core.

SKILLS

Strategic Thinking

Assertive Communication

Effective Leadership & Management

EXPERIENCE

Sales Head

(Sep 2022-Till Date)

Really Agritech Pvt Ltd

Sales Head for three states(AP, OD,ASM)

Joined highly passionate sales team of Really with the aim of business growth. Learning new skills and using the previous experience to run daily tasks. Tasks includes connection with existing as well new dealers & convince them to start business, handling team, help them to achieve their target & get work done on time.

Area Sales Manager

(Nov2021-Sep2022)

Infocom Network Pvt Ltd (Trade India)

Have to handle sales team coordinate with them about their sales & help them to convert their leads into sales & achieved monthly revenue target. Have to sale business solution services to the given leads.

Senior Sales Officer (Team Leader)

(Feb2020- Nov 2021)

Airoli Sports Association

Have to sale family membership for recreation club. As per customer need and complete the target with the help of team members. Provide one time service with long term relationship similar to Thane Club. Handle work pressure and get the work done as per targets and goals set in meetings.

Sales & Operations Officer

(June 2019-Jan 2020)

raibo.in

Raibo.in is a car service and maintenance company. I have to handle entire sales team, approach new prospects convince them to take service from the company and retain relationship for longer term by regular update and reminder of next service due date for better relationship with customers.

Sales officer

(May 2018-June2019)

The Thane Club

Thane Club is a family recreation club. I am working there as a sales executive. I have to sale family membership for recreation club. Approach new prospects convert them into a club member.

Telle seller**(FEB 2018-APR2018)**

S.A.S Pvt Ltd (internship)

It's a airtel telecom connection service provider company so need t connect with other telecom service user convince them for airtel services & sell them airtel telecom service

Education

MMS (MARKETING)

Mandar Education Society (Mumbai University)

BMS (Marketing)

Jvm's Mehta Degree College (Mumbai University)

HSC

NKTT College (Mumbai University)

SSC

Vartak Nagar Madhyamik Vidyalaya (Maharashtra State Board)

Courses

MS-CIT

Tally erp-9

Typing English-40 Typing Marathi-30

Digital Marketing

Achievement

Goonj intra college competition 1st prize winner (short film making)

Personal Profile

Date of birth: 27/11/1997

Marital status: Married

Nationality: Indian

Known languages: English, Hindi, Marathi

Hobby: Photography, Bike riding.