



# Rahul singh

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## • EXPERIENCE

### Scientific business manager - Cipla ltd, Gurgaon, Haryana

01/2020- Present

I am working as a scientific business manager based at Gurgaon HQ and handling the sales and marketing of Hep B, Hep C, Gastro and Hepatology products. I am currently dealing with Doctors(DM Gastro and DM Hepato), hospital purchase managers, hospital pharmacy.

### Area Manager - Romsons surgicals, Hisar, Haryana

02/2018 - 01/2020

Worked as an Area Manager Based at Hisar HQ and covering Sirsa, Fatehabad, Bhiwani, Dabwali and Tohana. It was a surgical company and products were like IV sets, ET tubes, Urine Bags, Cannulas, Central catheters, etc. All products were used in ICU, Operation theatres and general wards. theatres, and general wards. We as a team had captured more than 45% of market share of surgical products.

### Clinical Business Associate - Unichem laboratories ltd, Hisar, haryana

04/2013 - 02/2018

Worked as Clinical business associate( Medical representative) based at Hisar HQ and covering near by cities like Fatehabad, sirsa, Dabwali, Tohana, Bhiwani and Handling the sales of Cardio-Diabetic products like Telmisartan, Metformin, Glimepiride etc. I joined as a Medical representative and got promoted as firstline manager after 3 years.

## ▪ EDUCATION

### High school - 10th (2004 - 2005)

Done my 10th standard from Defence laboratories school, Hyderabad from CBSE Board with 72% marks.

### Senior High School - 12th (2006 - 2007)

Done my 12th standard from New Lahoria school, Hisar from CBSE Board with 54% marks.

### Graduation - B.sc (2009 - 2012)

Done my graduation in B.Sc medical from CMJ University with 72% marks.

## ▪ SKILLS

1. Effective Team handling experience with strong inter-personal and problem solving skills with in the given time limits.
2. Ability to anticipate, plan, organize and multi task.
3. Flexibility to adapt to changing situation, working for extended hours.
4. I can work in challenging situation with my daily responsibilities fulfilled.

## ▪ SUMMARY

I have a total experience of sales and marketing of the field of 8 years in Pharmaceutical/ healthcare products. This journey has been a very good experience and I have learned many new things in life which has changed me as a human both personally and professionally. I would love to seek a great future for me in this industry and looking myself at a very good designation in coming few years.

## PERSONAL DETAILS

Father's Name- Late Mr. Jawahar Singh

Mother's Name- Mrs Nirmala Devi

Marital Status- Married

Nationality- INDIAN

DOB- 27th July 1989

Current CTC- 6.7 Lacs per Annum

## DECLARATION

I hereby declare that all the information mentioned above are true to best of my knowledge and belief.

(RAHUL SINGH)