

CURRICULUMVITAE

Biradar Praveen

s/o Late Chandrashekar
Near Bus Stand, Main Bajar road,
Po: Devara Hipparagi- 586115
Tq: Sindagi.
DT: Bijapur

Email: pbiradar319@gmail.com

Mobile: +918660859742

OBJECTIVE

To pursue a career in an Organization that premises growth and continuous up-gradation of knowledge and opportunity to implement my knowledge and skills in conjunction with the company's goals and objectives.

ACADEMIC QUALIFICATION

- ✓ Completed **B.Tech(Ag.Engg.)** with **70.01%** at **College of Agricultural engineering Raichur** in **2021**
- ✓ Completed **P.U.C** with **70%** at **Rajaram Bapu Patil MP & Jr College Sankh** in **2013**
- ✓ Completed **S.S.L.C** with **77%** at **Rajaram Bapu Patil MP & Jr College Sankh** in **2011**

TECHNICAL SKILLS

Operating System : Ms-Dos, Ms-Windows, Windows 7
Packages : Ms-Word, Ms-Excel, Ms-PowerPoint.

WORK EXPERIENCE

- 1) One Year of Experience in “**JAIN IRRIGATION**” as a “Sales Engg”(Aug-2017 to Aug-2018)
- 2) 2.4 Year Experience in **International Tractor Limited** as a Senior Field Officer from (Sep-2018 to Jan-2021)
- 3) 2.3 Year Experience in Gromax Agri Equipment Ltd (A Joint venture Between Mahindra and Mahindra and State Govt of Gujarat) As a Territory manager From (Jan-2021 to Mar-2023)
- 4) Presently Working in Preet Tractors Limited As a Area Manager From (Mar-2023 to Till Jan-2024)

JOB PROFILE:

a) SALES & PROMOTION ACTIVITIES:

- Old customer meet
- Conducting the activities like Road shows & demonstration

MANAGING DEALER NETWORK

- Development of manpower in the dealership
- Training the sales team to generate & convince the prospects
- Weekly meeting of the sales team
- Regular discussion with dealers
- Handling Delivery, Hot Prospects

b) ENSURING A GOOD RELATION WITH BANKERS

- Helping the customer to select suitable bank/finance based on his ability

c) TOWARDS SERVICE:

- Arranging Free service camps, local mechanic meet safety camp,
- Arranging owners & operators meet to give awareness of the product

d) EXCHANGE BUSINESS:

- Liquidating of exchanged tractors from our dealership

PERSONAL STRENGTH

- ✓ Adaptive to varied environments and open to learning new tools and technologies.
- ✓ Ability to work collectively and commitment to achieving organizational goals.
- ✓ Presentation skills.
- ✓ Team work.

EXTRA – CURRICULAR ACTIVITIES.

- ✓ Participated in the Sports Competition 2016 at Raichur and got prize.
- ✓ Active participant in **NSS** activities at the College Of Agricultural Engineering
- ✓ Under Gone 1Month **RURAL AGRICULTURAL WORK EXPERIENCE.**

PERSONALDETAILS

Father Name : Late Chandrashekar

Date of Birth : 07/08/1996

Sex : Male

Marital Status : Unmarried

Nationality : Indian

Religion : Hindu

Hobbies : Travelling ,and Playing cricket. FootBall

PermanentAddress: **BiradarPraveen**

S/o Late Chandrashekar
Near Bus Stand, Main Bajar road,
Po : Devara Hipparagi- 586115
Tq : Sindagi.
Dist : Bijapur

REFERENCES:

1. Ravikanth Thambre (RM) International Tractors Limited

Mobile No : +917972149155

2. Ramprabhu Koli (ABM) Escorts Kubota Limited.

Mobile No : +919604753224

DECLARATION

I do hereby declare that the details furnished above are true to the best of my knowledge and belief.

Place : Bijapur

Date :17/02/2024

BIRADAR PRAVEEN