

# Curriculum Vitae

**Name: Prashant Sivalingam**

**Contact No: 7506262664**

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Address : Jai Janta Nagar, Orlem Church Malad West

Near By Police Chowki-400064.

## Career Objective:

To work in learning & challenging environment, utilizing my skill & knowledge to be the best of my abilities & contribute positively to my personal growth as well as growth of organization.

## Educational Qualifications:

Year	Name Of Institution	Course	Percentage	Class
2015-18	Vivek College Of Commerce	B.Com(Financial Market)	54.99%	-
2013-15	Prakash Junior College	HSC	46%	—
2012-13	Malad Municipal Secondary School	SSC	40%	—

## Academic Projects:

- ❖ Title: “DLLE” (Department of Lifelong Learning and Extension)
- ❖ Title: "Innovation in Insurance"  
Details: It's long time process, it is the contract between two parties one is insurance company another Is insurer.

## Co-Curricular Activities:

- Assisted customers with more difficult technical issues requiring a greater level of personalized care and in greater length.
- Implemented new competitive analysis and consumer trend reports to increase quarterly sales.
- Developed and oversaw marketing functions to identify key marketing strategies for successful new customer acquisition and sales growth.
- Researched and built relationships with new clients by planning approaches and pitches.

## **Skills :**

- Ability to work under pressure & under deadlines
- Effective customer handling & Develop Customer Acquisition Strategies
- Communication & Interpersonal Skills
- Self-motivated & Hardworking.

## **Experiences :**

### ➤ **JUN 2019-SEP 2019**

Mumbai

#### **CALL 2 CONNECT**

- ✓ Contacts current and prospective customers regarding inquiries
- ✓ Reviews reports and logs to improve customer service

### ➤ **SEP 2020-MAY 2022**

Mumbai

#### **TELEPERFORMANCE**

- ✓ Assist in formulating high-impact plans based on penetrating customer, competitor, and market insightReviews reports and logs to improve customer service

### ➤ **JUN 2022-FEB 2025**

Mumbai

#### **PORTER LOGISTICS**

- ✓ Assisting the management operations, supporting administrative and clerical tasks, and coordinating with other departments for project support to meet the organization's objectives.

## **Personal Details :**

**DOB** : 14-07-1998

**Marital Status** : Married

**Languages Known:** Tamil Hindi&English

**Date :**

**Place :**Mumbai

**Prashant Sivalingam**