

Resume

Naveen Chandra Pandey

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Objective:

- ❖ To do impressive, also as a challenging approval right through my potential utilization for higher field and gain explore of enhanced assignment in lives.

Academic Qualifications:

- ❖ High School from Khatima (U.S.) Nagar Uttarakhand in Year 2002.
- ❖ Intermediate Passed with (PCM Group) From Khatima (U.S.) Nagar Uttarakhand in Year 2004.

Technical Qualifications:

- ❖ 3 years Diploma in Mechanical Engineer (Ist Division) since 2007 To 2010 from the S.N. Institute of Engg. College Bareilly (U.P.) & University of Rajasthan.
- ❖ 1Yrs.Certificate Course in Office Automation (M.S. Office) from Khatima (U.S.Nagar), UTTARAKHAND.

Work Experience:

- ❖ 2 Yrs. experience in M/S. Aam Asia India Pvt. Ltd. Sidcul Pant Nagar (Uttarakhand) from 10th.July 2010 to 15th.August 2012 as a Diploma Engg. Training. (Production cum Mint.), Deptt.
- ❖ 2 Yrs. experience in M/S Emkay Tools Pvt. Ltd. M.I.D.C. As a Sr.Sales & Service Engineer. As a Industrial Marketing Deptt. Of Rudrapur Area. Uttarakhand From 10th Sep 2012 To 15th. Oct 2014.
- ❖ 5 Years. Working experience in M/S, Sigma seals india L.L.P. From mumbai.Specialist In :
Manufacture of Mechanical Seal & Pump Spares, Rubber Components.
Office : 101/124, Guru Govind Singh Ind. Estate, Near Jay Coach, Opp.Western Exp.Highway Goregaon (E), Mumbai - 400063. India.

As Sr. Engineer.Sales & Service (Marketing Deptt.), Rudrapur Industrial Area in uttarakhand. Marketing. Uttarakhand. From 1st Nov 2014 to 10 OCTOBER .2019

(We are manufacturing for Mechanical Seal , Shaft Pump, Silicon , Rubber Food Grades Products & Rotary Joint Repair comp2Yrs.

- ❖ 3 Yrs. Work Exp. (1-10-2020 to 28-08 -2023) ---- M/s, Super Mechanical Seals India Pvt. Ltd. # Super House, Plot No. A-531, M.I.D.C. Industrial Area Navi Mumbai Mahape, Maharashtra (India) – 400710, As a Area Manager – Marketing. Area of North Area All over Uttarakhand, U.P., Himanchal Pradesh Customer Handling.
- ❖ 1.5 Yrs. Work From M/s, Stark Seals Pvt. Ltd. Factory & Sales office : Gala no. D-13, Bhatia Compound, Charkop, Marve Link Road, Kandivali (W), Mumbai -40067. As a Area Manager – Sales & Service, North Region (Uttarakhand). Since Date on 10-02-2023 to 06-07-2024.
- ❖ Current Company Work From M/s, P-Fibross Engitech India L.L.P. H.O. Unit No. 5, Ramsakal Compound, Near Light N Light, Ram Mandir Road, Goregaon West Mumbai -400104, & As a Area Manager – Sales & Service Dept. North Region Uttarakhand, U.P. & Delhi. & Manufacture of all Type Pumps Mechanicals Seals, Rotary Joins. Since Date- 29-10-2024 to till now.

Total Work Exp. -- 14.0 Yrs. (Industrial Marketing).

Working Profile :-

- ❖ Responsible for the day to day work planning and management control of multiple projects.
- ❖ cold calling, converting leads into customers keep existing with customer and solving. Their all the inquiries related to the products and the company.
- ❖ Communicating feedback about the new product with management and designing team.
- ❖ Customer relationship, resulting in continued.
- ❖ Sales & equipment, by working closely with key stake holder during.
- ❖ Ensured proper documentation of all one safe operations handling of Customer queries, quotations, proceeding, purchase order and sale.
- ❖ Achieving monthly and yearly target.

- ❖ Carrying out the analysis about the competitor products, their cost and market share.
- ❖ (Authorized Channel Partner for Make. (Kirlosker Pump , K.S.B. Pump To Supply Diller (Mechanical Seals, Rubber Components) & Drawing Mechanical Seal Fitting as per sample for Pumps & Gas kited plate heat Exchanger make TRANTER) as a Sr. Sales & Services Engineer in Rudrapur ,Industrial Area Uttarakhand from last eleven months.
- ❖ Industrial Mechanical Seals & Pump Spares Parts to Supply. & Timely to company service Provided To Company Service engg. & PHE Gasket Manufacturer. & assigned territory &over all business development through application based Industrial solution.

Training Programmers’:

- ❖ 27 Days product training (service training) at M.I.D.C. in Emkay tools Pvt. Ltd. Manufacturing plant, Maharashtra) in May 2012.

Personal Details:

Father’s Name	:	Mr.Mohan Chandra Pandey
Date of Birth	:	10/07/1987
Marital Status	:	Married
Gender		Male
Nationality	:	Indian
Languages Known	:	Hindi & English
Religion		Hindu
Physical Status	:	Good health physically fit
Address – Rajeev Nagar Railway Line Par		
Mela Ghat Road, Khatima		
Distt: U.S. Nagar (Uttarakhand)-262308 ,		

DECLARATION

I herby certify that all information provided here is correct to the best of my knowledge.

Date:

Place:

Naveen Chandra Pandey

