

Kedar Rajkumar Tawlarkar

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Professional Summary

Innovative Agricultural Engineer with a proven track record of identifying issues and achieving solutions to increase agricultural productivity. Adept in communicating with land owners and businesses regarding appropriate land treatment, soil conditions, and water quality. Experienced in repairing and improving crop facilities, and committed to achieving the highest level of client satisfaction possible.

Professional Experience

Market Analyst

NANDURA AGRO FARMER PRODUCER
COMPANY LIMITED
March 2023 – Present

- Collected and recorded data pertinent to project goals and ultimate agricultural productivity.
- Consulted land-owners and businesses about the needs of complex agricultural systems.
- Effectively utilized Engineering Strategies to address problems and improve efficiency and safety.
- Successfully handled several construction upgrade and repairs.
- Worked to ensure budgets were followed and client satisfaction was achieved.
- Input Supply : Procuring and supplying quality seeds, fertilizers, and machinery to members at reasonable prices.
- Post-Harvest Management: Sorting, grading, packaging, processing, and storing agricultural produce to increase value.
- Marketing & Sales: Selling products directly to retailers or institutional buyers, including exports.
- Capacity Building: Conducting training, workshops, and technology demonstrations to improve farming practices.

Education

B.Tech. (Agriculture Engineering)

Mahatma Phule Krishi Vidyapeeth,
Rahuri
Graduated: May 2019

- Sustainability: Designing systems for conserving water, soil, and energy in agricultural practices.
- Mechanization: Increasing farm productivity through advanced mechanization.
- Food Processing: Reducing post-harvest losses and enhancing value addition.
- Smart Farming: Implementing GIS, remote sensing, and IoT for precision agriculture.
- Project : Thermal barrier coating on internal combustion engine in tractors.

Skills

- Digital Marketing Strategy
- Brand Management
- Market Analysis
- Campaign Management
- Content Marketing
- Team Leadership
- Social Media Marketing
- Market Intelligence & Supply Chain

Training Certification

- MANAS Agro. Industries & Infrastructure Pvt. Ltd, Nagpur (MH). Sugar & Distillery: The company produces sugar and utilizes molasses to produce ethanol and rectified spirit (R.S.) Power: It operates four power plants in the Vidarbha region utilizing biomass. (Jan-April 2018)
- John Deere Tractor (Pankaj Automobiles), Jalgaon Khandesh (MH). comprehensive, hands-on training covering engine mechanics, hydraulics, and electrical systems. (June 2017)
- Northern Region Farm Machinery Tractor Testing & Training Institute(Govt. Of India), Hissar(Haryana). Focus on operation, repair, maintenance, and energy conservation, aiming to enhance skills for machinery users and promote rural entrepreneurship. (June 2016)
- Popular Still Works(Fam machinery & equipment),Kolhapur(MH). Training includes handling tractors, power tillers, and specialized equipment like seed drills, planters, and harvesters.