

RESUME



OBJECTIVE

Work within an organization to make my career & to be more productive to achieve the target of the company as well as the team which will create an ultimate path towards my goal.

EDUCATIONAL QUALIFICATION

MBA (MARKETING & SYSTEM) IN 2010 - SRM UNIVERSITY, CHENNAI -CGPA-7.5
BCA IN 2007 -F.M UNIVERSITY, ORISSA
INTERMEDIATE (SCIENCE) IN 2003-CHSE, ORISSA
MATRICULATION IN 2001-HSE, ORISSA

PROFESSIONAL TRAITS

GOOD COMMUNICATION SKILL
MOTIVATIONAL SKILL
LEADERSHIP ABILITY
FRIENDLINESS

COMPUTER SKILL

MS-OFFICE, MIS, TALLY, SPSS, C, C++, JAVA, SQL

TRAINING

8 WEEKS TRAINING IN THE FIELD OF MARKETING AT PEPSI, ORISSA.

PROJECTS

MBA: (summer project)
“Sales and distribution” in **PEPSICO FOOD PVT.LTD.**

(Main project)

A market research for readymade garments in Chennai city for “JOHN HILL”.

CONTACT ADDRESS:

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PERSONAL DETAILS

NAME : GAGAN BIHARI SINGH
DOB : 1st APRIL 1985
SEX : MALE
NATIVITY : ODISHA
NATIONALITY: INDAN
RELIGION : HINDU
MARITAL STATUS: MARRIED

PARENTS:

FATHER : Late Mr. SRUSTIDHAR SINGH
MOTHER: Mrs. URMILA SINGH

LANGUAGE ABILITY

ENGLISH, HINDI, ORIYA.
BENGALI

FIELD OF INTEREST

MARKETING
IT (Information Technology)

ACHIEVEMENTS

1. BEST AWARD IN CREATIVE WRITING
2. 1st PRIZE IN PAPER PRESENTATION BCA, F.M UNIVERSITY.
3. 1st PRIZE IN PAPER PRESENTATION MBA, SRM UNIVERSITY
4. BEST AWARD IN YOUTH FESTIVAL FOR SCRIPT- PLAY.
5. SALES ACHIEVEMENT AWARD FOR HARD WORKING IN RATNAGIRI IMPEX PVT. LTD FOR THE YEAR 2015-16

EXTRA CURRICULAR ACTIVITIES

SOCIAL ACTIVITIES
TEACHING TO STUDENTS

ADDITIONAL QUALIFICATION

PGDCA

PERSONAL TRAITS

- Extrovert
- Self-Confident & Conscious
- Intends to assertively work
- Participative
- Adaptable to any situation
- Mixing
- Ability to work within a group as well as alone

EXPERIENCE:

1. Taken three months training in Indiamart intermesh Ltd. which is a B2B & customer to customer sales services via its web portal for Chennai.
2. One year and three months of experience in Vodafone Essar Ltd as a sr. sales executive for Kolkata, West Bengal

JOB PROFILE: Corporate sales of Black Berry mobiles and 3G plans of Vodafone.

3. Worked as a Retail Store Incharge in Ratnagiri Impex Pvt. Ltd for two years for Kolkata, West Bengal

JOB PROFILE: Managing walk-in customers, coordinating sales activities with sales team in the market for agricultural and garden equipment, Analyzing sales figures, stock maintenance etc.

4. Now continuing as Area Sales Manager (ASM) in Ratnagiri Impex Pvt. Ltd from last 9 years out of which 6 years in Assam & NE and 3 years in Odisha.

JOB PROFILE: Responsible for overall Sales performance within the state, problem solving and customer service solution, developing dealer & distributor network within the state, all departments related works to achieve the target of the company.

DECLARATION:

I solemnly declare that the above entries made in the bio data are true to my knowledge and belief. If anything is found wrong I will be liable to your judicial action.

DATE:

SIGNATURE

PLACE: Odisha

(GAGAN BIHARI SINGH)