

RESUME

BIDYUT BIKASH SARMAH

**Phone No. 9954123516
8133926482**

Email Id -bidyutbsarmah@gmail.com



CAREER OBJECTIVE:

To fulfill the Executive responsibilities and brilliance in work culture which can induce me with energy and improvisation to the best of my abilities with utmost honesty and sincerity towards the organization and the job.

WORK EXPERIENCE

- Currently working in Oaykay Forgings Pvt. Ltd. as a Territory Officer for entire North East India from 16th January 2022 to till date.
Job location looking after Assam(all district), Nagaland, Arunachal Pradesh, Meghalaya & Tripura states.
Job Profile :
 - *Primary and secondary order generation.
 - *Achieve revenue target.
 - *Appointment and management of dealer in assigned territories.
 - *Marketing activity – Canopy display, advertisement/branding requirement for the company in the area.
- Four year four month worked in S.M Corporation Ltd. for TATA Agrico a division of Tata Steel.
Job location is upper Assam, Karbi Anglong & Nagaland and working as a Area Sales Officer. From 16th October 2017 to 15th January 2022.
Job Profile-
 - *Order generation for dealer and also sub dealer visit to liquidate dealer stock.
 - *Payment collection.
 - *New dealer appointment for market expand.
 - *Marketing activities done(Carpenter meet, Plumber meet, Van campaign etc.)
- One year worked in Zew Engineering Works as a Sales Executive in Jorhat location. From 1st Sept. 2016 to 15th October 2017.
Job Profile -
 - * Channel sales through distributor and retailers.
 - * Responsible for Primary and Secondary sales.
 - * Advertising and marketing about the company(Postering, Board placing)
 - * Planing future prospect through Dealer appointment.
- Two year work experience in Hindustan Pencil Pvt. Ltd. as a Sales Representative in Jorhat HQ (Assam). From 1st Sept. 2014 to 31st Oct 2016.
Job Profile-
 - * Primary & Secondary order generation from Distributor & Retail Outlet.

- * Achieving distributor and dealer wise target.
- * Record keeping of orders received from Dealers for assured gifts.

PROFESSIONAL QUALIFICATION :

MBA in Marketing under Sikkim Manipal University recognized by Union Ministry of HRD, UGC and Distance Education Council

ACADEMIC QUALIFICATION :

- Graduate in Arts from G.K.B College Tamulichiga, Jorhat under D.U.
- HS in Arts from G.K.B College Tamulichiga, Jorhat
- HSLC from Morijhanji Sesa Satra High School Jorhat.

OTHER QUALIFICATION :

- Computer Certificate of TATA Info Tech Ltd. of 1 year course.
- NCC (B) Certificate
- Hindi Examination (RPS) Certificate

PERSONAL DETAILS :

Fathers name	:	Mr. Romesh Sarmah
Date of birth	:	01/09/1980
Cast / Religion	:	General / Hinduism
Nationality	:	Indian
Sex	:	Male
Marital Status	:	Married
Language Known	:	Speak- Assamese, Hindi Write - English, Assamese
Hobby	:	Listening music and motor bike riding.
Ambition	:	To be an expert corporate employee in sales marketing

PERMANENT ADDRESS :

Jhanji Daw Gaon, P.O. – Daw Gaon,
Dist – Jorhat
Pin Code – 785682, (Assam)

PRESENT ADDRESS :

C/o. Mr. Siva Prasad Baruah
Purbashree Building, Tarajan Gayan Gaon
P.O. – Jorhat, Dist.- Jorhat (Assam)

Declaration :

I hereby declare that all the statements mentioned above are true to best of my knowledge and belief.

Place :

(BIDYUT BIKASH SARMAH)