

BHASKAR SINGH

24, Deep Nagar, Shastri Nagar
Khandari, Agra

Mobile-09897511299
bhaskarsinghhh@yahoo.com

CAREER OBJECTIVE

To achieve a challenging position in a professional organization where I can enhance my skills and strength in conjunction with the company's goal and objectives.

WORK EXPERIENCE

- Working in **Orient BlackSwan P.Ltd** as a Area Sales Manager (Schools) since September 2015 to till date.
- Working at **Bhatati Bhawan (Publishers & Distributors)** as a Sales Officer since December 2012 to September 2015
- Worked at **Aegon Religare Life Insurance Company Ltd.** as a Sales Manager (Channel - Partner) since September 2010 to June 2011.
- Worked at **ICICI Lombard GIC Ltd** as a Unit Sales Manager-Branch Banking since September 2005 to November 2010.

JOB PROFILE IN ORIENT BLACKSWAN P.LTD

- Handling Agra, Mathura, Bharatpur and some surrounding areas CBSE, and ICSE Schools
- Handling Agra Diocese group schools
- Developing & Managing relationship with Fathers, Director, Principals and Traders
- Implementing Pre- and After sale promotion Activity's

JOB PROFILE IN BHARATI BHAWAN (P & D)

- Handling Agra Reason CBSE, ICSE Schools and Coaching Centers
- Developing relationship with Directors, Principals and Teachers
- Implement Sales promotion Activity and Tracking Market Trends
- Implements Periodic Business plans and Strategies

- Managing Order and supply to School and Book Sellers
- Develop Effective Dealer, and Book seller Network

JOB PROFILE IN AEGON RELIGARE LIFE INSURANCE

- Handling Six Branches in Religare Securities LTD (Brokering Channel).
- Provide the Product Training in Brokering Channel.
- Driving Sales Implementing new Strategies for betterment Business thru Brokering Channel.
- Maximizing profitable volume growth, market share and client preference
- Preparing Branch MIS, Booking the Policies, Handling customer queries etc

JOB PROFILE IN ICICI LOMBARD GIC LTD

- Analyze the demographic profile of customer and offer the product.
- Developing & Managing relationship with counselors of ICICI Bank (Operation) personnel.
- Marketing & Selling of Insurance Product Mix.
- Maximizing profitable volume growth, market share and client preference.
- Preparing MIS, booking the Policies, handling customer queries etc.

EDUCATIONAL QUALIFICATION

2005 **M .B.A (Banking & Investment)** from S.P.C.J Institute, Dr. B. R. Ambedkar University, Agra.

2003 **B. Com** from **R B S College**, Dr. B. R. Ambedkar University, Agra.

COMPUTER SKILLSS

- Operating System : Windows -98, 2000, XP
- Software Packages: Ms-Office, Tally.

ACHIVEMENT

- Got prescription in Agra Diocese CBSE booklist in 2022 (fist time in obs history)
- Got prescription in Agra Diocese ICSE booklist in 2016 (fist time in obs history)
- Awarded Top Sales officer in Delhi Branch for the 2015 in Bharati Bhawan.

- Awarded Top Sales Manager (Channel Partner) AEGON Religare in Financial Year.
- Awarded Top Unit Sales Manager in PAN INDIA Month of July, 2008 in ICICI Lombard.
- Awarded Top Sales Officer in UP for the, 2007 in ICICI Lombard

EXTRA CURRICULAR ACTIVITIES

NCC 'B' certificate Holder.

PERSONAL DETAILS

Father's Name	Dr. Sudhakar Singh
DOB	21 March 1984
Marital Status	Married
Language Known	English, Hindi

(BHASKAR SINGH)



.