

BHAIRAVNATH SHIVAJI GOSAVI

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9637417908

C/O - Pundalik Keshav Bharati, At-Kauthali, Post - Hole, Dhumal Patta, Near Jain Mala, Tal - Pandharpur, Dist - Solapur. Pin - 413304.



Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.



Skills

Sales & Business Development. Team Lead. Problem Solving. Decision Making.



Experience

ELASTICRUN - NTEX TRANSPORT SERVICES PVT LTD, PUNE

7 Dec 2020 - 7 Dec 2021

Sales Officer

Team Sales.

Distribution.

FMCG and Commodity Sales.

Branding and Promotion.

Team Handling.

INDIABULLS CONSUMER FINANCE LIMITED, PUNE

16 October 2018 - 30 December 2019

Team Leader - Sales

Sales and Promotion (Loans).

Field Survey.

Documentation and Verification.

DSA Onboarding and Target Setting.

Customer Support.

CONNEQT BUSINESS SOLUTIONS LIMITED, PUNE

26 March 2018 - 09 April 2019

Team Leader - Sales

Team Handling.

Sales and Promotion (Investment/Loans).

Business Development.

Team Target Setting.

Team Support.

Customer Support.

SAMRUDDHA JEEVAN MULTISTATE CO. OP. SOCIETY LTD, PUNE

20 May 2011 - 30 December 2017

Team Leader - Business Development and Sales

Team Handling.

Sales and Promotion (Investment/Loans).

Business Development.

Team Target Setting.

Team Support.

Customer Support.

SURYODAY MICRO-FINANCE LIMITED, SOLAPUR

13 September 2010 - 03 March 2011

Customer Relationship Officer - Sales

Sales and Pramotaion (Laons).

Field Survey.

Documentation and Virfication.

Disbursement and Collection.

Customer Support.

GRAMEEN FINANCIAL SERVICES LIMITED, SOLAPUR

16 Jun 2009 - 10 August 2010

Customer Relationship Officer - Sales

Sales and Pramotaion (Laons).

Field Survey.

Documentation and Virfication.

Disbursement and Collection.

Customer Support.



Education

New English School, Kurul

March-2001

SSC

56.26%

Deshbhakt Sambhajirao Garad College, Mohol

Feb-2003

HSC

66.33%

Govt. Industrial Training Institute, Mohol

July-2007

COPA - ITI Computer

75.00%

Yashwantrao Chavan Maharashtra Open University, Nashik

Aug - 2021

B.A

77.00%



Language

Marathi. Hindi. English.



Personal Details

Date of Birth : 07/04/1986

Marital Status : Single

Nationality : Indian

Blood Group : B+

Permenant Address : At Post - Kurul, Gosavi Wasti, Tal - Mohol, Dist - Solapur. Pin - 413213.