

CURRICULUM VITAE



Anant Kumar Dubey

**H.No.934, Shyam Nagar
Indira Gandhi Ward
Garha JABALPUR (M.P.)
482003
Mob. No. 09993827498**

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Objectives

Enhance my professional growth through continuous learning and giving best to all Challenging tasks. Would like to handle challenging assignments in especially in the field of Marketing and Finance.

Personal Skills

Comprehensive problem solving ability. Good verbal and written communication skills. Ability to deal customer diplomatically.

Educational Qualification

- 1 M.B.A. (Marketing and Finance) From R.D.V.V. Jabalpur**
- 2 M.Com.(Marketing)From R.D.V.V. Jabalpur**
- 3 B. Com (Marketing) from R.D.V.V., Jabalpur**
- 4 H.S.S.C. (Math's) from M.P. Board. Bhopal**
- 5 H.S.C. from M.P. Board Bhopal**

Current Job

Company Name	: GEORGE MAIJO INDUSTRIES PVT. LTD.
Position	: Area Sales Manager
Headquarter	: JABALPUR (M.P. & CG)
Product	: Power Tillers, Rice Transplanter, Reaper and Rotary Tillers & Agriculture Implements
Specialization	: Handling Dealer / Distribution Channel, Increase Market, Marketing / Business development
CTC	: 3.63 lac. / Annum + Incentive (PM)
Date of joining	: SEP. 2020 to Till date

Employment History

Company Name : V.S.T. TILLERS TRACTORS LTD.
Position : Asst. Manager
Headquarter : JABALPUR
Product : Power Tillers, Rice Transplanter, Reaper and Rotary Tillers & Agriculture Implements
Specialization : Handling Dealer / Distribution Channel, Increase Market, Marketing / Business development
CTC : 3.48 lac. / Annum + Incentive (Qtr.)
Date of joining : July 2016 to July 2020

Company Name : SAMARTH SERVICES BHOPAL
Position : Area Sales Manager
Headquarter : JABALPUR
Product : Mahindra Rotary and Other Agriculture Implements
Specialization : Handling Team, Sales / Distribution, Increase Retail Market, Marketing / Business development
CTC : 2.40 lac. / Annum + Incentive
Date of joining : Aug 2014 to May 2016

Company Name : WUERTH INDIA PVT. LTD.(MUMBAI)
Position : Team Leader
Headquarter : JABALPUR
Product : Automobile goods
Specialization : Handling Team, Sales / Distribution, Increase Retail Market, Marketing / Business development
CTC : 1.80 lac. / Annum
Date of joining : Nov. 2012 to July 2014

Company Name : WUERTH INDIA PVT. LTD.(MUMBAI)
Position : Sales Executive
Headquarter : INDORE
Product : Automobile goods
Specialization : Sales / Distribution, Increase Retail Market, Marketing / Business development
CTC : 1.00 lac. / Annum
Date of joining : Dec. 2009 to Oct.2012

Company Name : TOUCHSTONE Pvt. Ltd (JABALPUR)
Position : Sales Executive
Product : FMCG
Headquarter : JABALPUR
Specialization : Sales / Distribution, Marketing / Business Development.
CTC : 1.00 lac. / Annum
Date of joining : Sep. 2005 to Oct. 2007

Job Profile

1. Regularly increasing network
2. Delivery follow-ups
3. Keeping Follow-up
4. Planning of primary and secondary target with distributor & all FOS.
5. Ensuring required level at dealer counter.
6. Planning with seniors to achieve target.
7. Monitoring of competitor activity & informing it to company officers

PROJECT WORK:-

- I have completed my Summer Training in MARKETING from
Emcure Pharmaceutical Ltd. In PUNE

Preference

1. Location preferred any where in M.P.
2. Knowledge of working in Madhya Pradesh , Chhattisgarh & Some Part of UP
3. Willing to Travel
4. willing to Relocate Will consider
5. Possess own transport Yes
6. Expected Package depends on location or as per company norms.
7. Availability Immediately after notice.

Personal Information

Name : Anant Kumar Dubey

Father's Nam : Shri S.K. Dubey

Date of Birth : 11 Sep. 1981

Permanent Address : H.No.934, Shaym Nagar Indira Gandhi Ward
Garha JABALPUR (M.P.) 482003
Ph.No. – 09993827498

Sex : Male

Marital Status : Married

Nationality : Indian

Strengths: - :Positive Attitude Hard Worker & Goal oriented
Ability to learn new things in faster way.

Declaration

I hear by declare that all the information given above is true to the best of
My knowledge and belief.

Place: - JABALPUR

Date:

(Anant Kumar Dubey)