



Resume

Anand Shriram Soman.

Flat No C6, Mahalaxmi Dham CoOp Housing Society, Vaishali Nagar, Jail Road, Nashik.

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Objective :- To contribute towards the achievement of organizational goal in professionally managed set up.

To enhance my skills in the field of marketing and management.

Synopsis :- Sales Experience of 20 Years. Presently associated with Finolex Plasson Industries Pvt Ltd as Dy Manager – Sales for Khandesh Region of Maharashtra State at Nashik.

Professional Qualification :- B.Tech (Agril Engg.).

Academic Credentials :-

- 1) SSC Year 1995, New Era High School Akola.
- 2) HSC Year 1997, Z P Agarkar Jr College Akola.
- 3) B.Tech (Agril Engg.) Year 2001, College Of Agril Engg & Technology Dr PDKV Akola.

Career Highlights :-

- 1) October 2001 to May 2008 – Jain Irrigation Systems Ltd Jalgaon. Worked from Trainee Sales Engineer to District Co-Ordinator on drip irrigation scheme of various sugar factories at Dhoki, Madha, Malinagar, Akluj, Pandharpur and APMIP for five years.
- 2) June 2008 to October 2011 – SBI Life Insurance Co Ltd as Territory Manager at Yavatmal. The profile involves recruitment of insurance advisors, train them and motivate them to do the insurance business.
- 3) October 2011 to February 2015 – EPC (A Mahindra Group Company) as Sr Sales Executive and Assistant Area Manager. The profile involves development of channel partners, direct as well as institutional sales of micro irrigation at Yavatmal, Wardha and Chandrapur Districts.
- 4) February 2015 to August 2015 – ICICI Bank Ltd as Regional Head Sales at Jalgaon Location. The profile involves leading the team of development officers under KCC product of Farmer Finance. Handled the KCC business of Jalgaon Cluster.
- 5) February 2017 to October 2018 – Kisan Mouldings Ltd as Area Sales Manager for Vidarbha Region of Maharashtra State. The profile involves handling the team of Sales Engineer, appointment of new channel partners and business of micro irrigation products.

6) November 2018 to Present :- Finolex Plasson Industries Pvt Ltd as Dy Manager – Sales for Khandesh Region of Maharashtra State. The profile involves leading the sales team of Nashik, Dhule and Nandurbar Districts. Appointment of new business partners and sales of micro irrigation products.

Computer Literacy :- C-DAC MS Office.

Date of Birth :- 15th May 1980.

Permanent Address :- Flat No 12 & 13, Fifth Floor, Omkara Heights, Apurva Colony, Near Vision Academy School, Jail Road Nashik – 422101.

I hereby declare that the information given above is true and correct to the best of knowledge.

Anand Soman.

Date :-

Nashik.