



Dr. D. Y. Patil Vidyapeeth, Pune
(Deemed University)

Email: gbsrc.placement@dpu.edu.in

Global Business School & Research Centre

Mumbai-Bangalore Highway, Tathawade, Pune

Placement Cell Numbers: 9822056958, 9325786911, 9422262411

Name	Akash Maruti Balumane.
Mobile Number	8766479442
Email ID	akashbalumane11@gmail.com
Permanent Address	At/post -: Khatav. District -: Sangli, Sub-division -: Miraj
Gender	Male
Date of birth	01/05/2001
Languages Known	English, Hindi, Marathi, Kannada



EDUCATION- MBA (Marketing+ABM)

Year of Passing	Qualification	Institute	Board / University	Percentage
2025	MBA	Global Business School & Research Centre, Tathwade, Pune	Dr. D. Y. Patil Vidyapeeth Pune	71.68
2023	B.Sc. (Hons.) Agriculture	Kai Rajaram Marathe College of Agriculture Phondaghat Sindhudurg	Dr. Balasaheb Sawant Konkan Krishi Vidyapeeth Dapoli	77.20
2019	HSC	Cambridge School Miraj, Sangli	Pune Board	58.15
2017	CBSE	Cambridge school Miraj, Sangli	Delhi Board	81.7

ACADEMIC ACHIEVEMENTS

- Obtained First Class During Graduation.

WORK EXPERIENCE & INTERNSHIPS

Company Name and Location	Tenure	Designation	Responsibilities/Learnings
Syngenta India Pvt. Ltd.	2 Months	Intern	Responsibilities : <ol style="list-style-type: none"> <u>Retailers follow up</u> -: To Know about the Product Efficiency in the Market and to fulfil the required Demand. <u>Farmer visits</u> -: Taking reviews and guiding to the farmers about the products. <u>Product Target Analysis</u> -: Analyzing the product scenario and liquidity in the market through retailers. <u>Promotional activities</u> -: Attracting the farmers by mega meetings, night meetings, providing demo materials and advertisement. <u>Product placement</u> -: Order placements and collecting bills



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			Learnings:- 1) <u>Work Culture</u> -: Establish knowledge about teamwork, adaptability and professionalism. 2) <u>Product Planning</u> -: Analyzing the product forecasting. 3) <u>Communication</u> -: Improved communication with senior management, retailers and dealers.
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PROFESSIONAL SKILLS

- MS Office
- Leadership
- Team Player
- Public Speaking
- Communication and Negotiation
- Multitasking

EXTRA CURRICULAR ACHIEVEMENTS / ACTIVITIES

Certifications	<ul style="list-style-type: none">• Excel for beginners• Fundamentals of digital marketing.• Fundamentals of market structure.• Sustainable Agri-food supply chain management.
Achievements	<ul style="list-style-type: none">• University gold medal in Kho-Kho competition.• Judo gold medal in state level (under 14).
Position of Responsibility	<ul style="list-style-type: none">• RAWE (Rural Agricultural Work Experience) group leader.• Kho-Kho captain at university level.• Sports Co-Ordinator at College during 2022-2023.
Participation	<ul style="list-style-type: none">• Participated in module project.• Participated in Sports event.• Participated in Agri Exhibition held by Karnataka Government at Ainapur.
Trainings	<ul style="list-style-type: none">• RAWE (RURAL AGRICULTURE WORK EXPIRENC)

All information in this resume is true and correct to the best of my knowledge and belief.

Akash Balumane

Place: Pune