

AJINKYA M. BEDEKAR

PRINCIPAL LEAD AUDITOR- FOOD & BV, AGRICULTURE,
BUSINESS MANAGEMENT AND SUSTAINABILITY EXPERT

P +91-9029381847

E ambedekar21@gmail.com
ajinkyabedekar1@gmail.com

A Mumbai, Maharashtra, IND

W <https://www.linkedin.com/in/ajinkya-bedekar-4812763a/>

OBJECTIVE

I am result oriented and customer-focused professional with over 12 years of experience in process management, product related services like guidance for certification and performing third party and internal audits. I strive to excel managerial & techno-commercial skills and problem-solving abilities to enhance company's reputation and brand image.

EXPERIENCE

April 2025 – till date – Freelancing

Management Consultant & freelance auditor

- Providing consultation to Agriculture, F & B, FPO & company owners and business operators as well as to guiding various manufacturing companies by imparting relevant trainings to their employees and stakeholders. Providing documentation support and making organizations ready to face external audits.
- Conducting organization's internal audits against various international standards like FSMS, ISO, GAP, Organic certification, social audits and managing their carbon footprints, reducing production risks and optimizing resource usage.

July 2023 – April 2025 - DNV India Pvt. Ltd. (1.8 years)

Lead Auditor- GlobalG.A.P. & Food

- Conducted business assurance & compliance relevant external audits as per ISO and GlobalG.A.P. and Add On international standards. Performed audits at PAN India level for various national and MNC organizations. Verified all internal and external processes from point of origin to customer's end which includes production, processing, handling, storage and transport & management involvement. Audited organization processes on risks matrix and verified controls applied to each with monitoring responsibilities.

From June 2021-to July 2023- TUV India Pvt. Ltd. (2.1 yrs)

Scheme Manager- GlobalG.A.P. and Food certification.

- Entire Scheme management and responsible for performing audits, technical review, generating SOP documents relevant to accreditation requirements. Performed internal and external technical quality assessments, made audit reports & reviewed techno-commercial requirements. Supported technical decisions, developed team with quality of audits & provided trainings to many stakeholders.

EDUCATION

- Bachelors-Agriculture- Dr. B.S.K.K.V, Ratnagiri Maharashtra (2010)
- Masters- Environmental Sci. University of Mumbai- (2012)
- MBA- National Institute of Agricultural Marketing -Jaipur, Rajasthan (2016)
- Exec. Post Grad- Food Science & Tech- I.G.M.P.I, New Delhi (2025)

KEY SKILLS

- Key account management
- Techno-commercial analysis
- Strategic planning
- Marketing
- Auditing & training
- CDM mechanism
- QA-QC, Food processing
- Carbon footprint- Research Analysis

CERTIFICATION STANDARDS

- ISO 9001:2015
- ISO 14001:2015
- ISO 22000:2018
- OHSAS 18000
- Global G.A.P.
- GRASP & SPRING
- TESCO NURTURE
- GROW, LEAF marque
- NPOP, NOP, EU, BIO-SWISSE
- Rain forest alliance
- Trustea v3.0/3.1
- ESG – reporting & CSR
- Regulatory Environmental Compliances

From September 2018 to May 2021 – OneCert International (2.8 years)

Inspector and reviewer – Organic certifications

- Conducted third-party on-site audits and project technical review for Organic Agriculture production, processing, trading, animal husbandry, forest collection as per NPOP, NOP and EU certification standards. Conducted trainings for clients and internal team to make them aware of certification, its requirements and documented procedures.

From June 2016- August 2018- Dhanuka Agritech Limited (2.2 years)

Product Executive- Agriculture Chemicals

- Responsible for promotion, business development, marketing, sales of existing brands and registration, product launch of new agriculture pesticide molecules in various agroclimatic zones of India. Primary and secondary pesticide application fitment reporting and demonstrating products in farms and selected farms in village. Conducted village meetings, night meetings, participation in block Madis along with local staff and field staff and team members. Used to participate in meetings and provided ground level results and facts by making reports, dialogue with managers, Scientists from NRCG, Potato research, Onion research station as well as sales team before product launch and strategic planning to meet sales targets.
- Used to make sales scheme and checked stock position at factory level, depot level, distributor's ware house and find gaps in FIFO using ERPs software.

From June 2012- June 2014- Research Analyst, Management Trainee, Consultant, Auditor (multiple role) (2 years)

Project-based job, reporting making and audits

- Worked for registration of CDM, UNFCCC projects. Energy conservation and assessment techniques consultation in food and agriculture processing companies as QA -QC Expert. Assisted to get environmental clearance, compliance requirements, liasioning procedures from central and state ministry for high rise construction projects. Worked as Organic Agriculture Certification inspector and performed food audits.

PROFILE BRIEF

My role as a subject matter expert has involved collaboration with national and international companies, certification and accreditation bodies, consultancies & service providers etc. I've conducted training sessions for government officials, exporters and traders throughout India and across various countries for export related compliances. I have trained and audited more than 170 exporters, Farmer producer organisations, processing units to export commodities to Countries of Destination like USA, EU, Indonesia, GBR and many more. I specialize in Quality Assurance, strategic advisory roles, consulting, third-party audits, and capacity-building initiatives. Coordinated with various stakeholders for certification requirements and to meet international food safety standards.

EAC TECHNICAL SCOPES EARNED FROM DAKKS(GERMANY) & NABCB (INDIA) FOR QMS

- 1.1, 1.2, 1.3,
- 29.10, 34.10, 35.4,
- 35.6, 35.7, 35.8, 35.9,
- 35.10, 35.11, 35.12,
- 35.13, 31.11, 31.12,
- 31.13, 31.14, 31.15,
- GACP, IndGAP, GlobalG.A.P.
- IFA V.5.4-1, V 6.0

NACE CODES EARNED

QMS

- TA 14 - 15.3x, 15.7x, 15.8x, 15.9x, 16.00, 24 - 1.1x, 1.41, 1.21, 51.1X

EMS

- TA 14 - 15.3x, 15.7x, 15.8x, 15.9x, 16.00

MEMBERSHIP

- Civil defense services
- Youth hostel association of India.
- Bombay natural history society.

PERSONAL BRIEF

- DOB- 21/11/1988,
- Mumbai, India
- Possess passport