#### **AADIL HUSSAIN**

Litter Pulwama aadizpen786@gmail.com | 8899060893 23-01-2000



### **OBJECTIVE**

Applying for the role of Marketing Manager at your esteemed organization with the aim of leveraging my expertise in market research, consumer behavior, and product promotion techniques at ground level.

### **EDUCATION**

• Matriculation 2014
UMI Litter

GOVT HIGHER SECONDARY SCHOOL LITTER PULWAMA
2016

10+2 **PCM** 

BOYS DEGREE COLLEGE KHANABAL, ANANTNAG
 2021

Graduation

Economics and Statistics

IGNOU Currently Pursuing

Post Graduation **Economics** 

#### **EXPERIENCE**

• INSHA DAIRY PRODUCTS 2017 - 2020

Sales Executive

Established the presence of this business in all districts of Kashmir Region.

Kashmir Elite Industries
2020 - Present

Area Sales Manager

Responsible for planning, implementing and directing the sales activities of the company in a designated area to achieve sales objectives.

### **SKILLS**

- Adaptive
- · Writing and Verbal Communication.
- Excellent Communication
- Goal Setting and Forecasting.
- · Client Acquisition and Retention.
- · Closing Sales
- Time Management.
- · Self Motivation
- · Creativity.
- · Computer knowing.

### **ACHIEVEMENTS & AWARDS**

- Winner of chess tournament at district level in college
- · NCC A Certificate
- NSS certificate
- · First position in group discussion at college level
- Captian of winning team in Tug Of War at college level
- Best Sales Executive of the year 2020 at Insha Dairy Products.
- Made a breakthrough sale of 120 million in the last financial year.

# HOBBIES

- Photography
- Football
- Chess
- Swiming

• Book Reading

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## PERSONAL INFORMATION

• Age: 23

• Martial status: Single

## **LANGUAGES**

- English
- Hindi
- Kashmiri

## **DECLARATION**

• I hereby declare that the above mentioned information is correct upto my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.