

AMAR BAJIRAO OMBALE

Flat No.06,Gurukrupa Apartment, KeshavNagar. Pune- 411036

Tel: 9673754615 Email- ombleamar3588@gmail.com

PROFILE SUMMARY

- Worked as Sr.Sales Officer at **PARAGON IRRIGATION PVT.LTD.**
- Summer Internship at **NETAFIM IRRIGATION INDIA PVT. LTD**, Indore.
- MBA in Agri business Management at ASMA institute, Pune University.
- B.sc in Agriculture from Sharad Pawar college of Agriculture, Dapoli University.
- In depth knowledge of Agriculture Crops.
- Learned operations and practices carried out in Mango cultivation.
- Possess honed leadership, communication and analytical skills.

EDUCATION

Degree	University/Board	Year of passing	Percentage / CGPA
MBA-ABM	ASMA Institute, Pune	June 2017	72.02%
B.sc. Agriculture	Dr.B.S.K.K.V.Dapoli	June 2015	69.07%
H.S.C	Kolhapur board	February 2011	53.00%
S.S.C	Kolhapur board	June 2009	63.07%

ORGANIZATIONAL EXPERIENCE

Rivulis Irrigation Pvt. Ltd,
Since June, 2017 to June 2019
Designation- Sr. Sales Officer

Key Derivable:

- Completing field visit and following up according to the protocol; creating project specific documents, field reports etc.
- Reporting serious adverse events to Management and technical committee accordance with regulatory guideline.
- Ensuring that all day to day work has been completed within given time and all records at the site are complete & accurate.
- Best knowledge in Drip Irrigation technology.

RELATIONSHIP MANAGEMENT:

- Building and strengthening relationships with the clients and Company.
- Detail-oriented, multi tasker, strong, learning and organizing skills matched with the ability to manage time and people effectively.
- A good team player with ability to lead a team and motivate them to achieve a desired objective.

Paragon Irrigation Pvt. Ltd,
Since July 2019 to Present
Designation- Sr. Sales Officer

- Completing field visit and following up according to the protocol; creating project specific documents, field reports etc.
- Reporting serious adverse events to Management and technical committee accordance with regulatory guideline.
- Ensuring that all day to day work has been completed within given time and all records at the site are complete & accurate.
- Best knowledge in Drip Irrigation technology.

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INTERNSHIPS

1) Internship Program at Netafim Irrigation India Pvt. Ltd, Indore

Project Title – Study on Sub-Surface Irrigation under Netafim Drip Irrigation System.

Duration- 23th May to 23th July 2016

- a) Marketing & Production of Netafim Products.
- b) Drip Irrigation Installation.
- c) Operation & Maintenance.
- d) Irrigation & Fertigation Scheduling.
- e) Visited Drip Irrigation Dealer In Indore City.

SKILLS

- MS-OFFICE
- Ability to work hard.
- Positive attitude towards work.
- Excellent Communications Skills.
- Good Presentation Skill.
- Irrigation System and Application.

EXTRA CURRICULLUM

- Represented company at various stalls in Agriculture Exhibitions.
- Involved in various cultural events at school and college level.
- Actively participated in organizing kisan melava during RAWA program.
- Took part in cricket tournaments at school and college level.
- Engaged with SNEH project – a social cause wherein college adopted a poor farmer's family.
- Awarded from college for successfully organizing blood donation camp.
- Actively participated in organizing krishi melava during RAWA program.

PERSONAL SNIPPETS

- Date of Birth: 13th May 1993
- Languages known: English, Hindi, Marathi

Declaration

I hereby declare that the above written particulars are true to the best of my knowledge and belief.

Date-

Place: Pune

Amar Bajirao Ombale